

VALVE AUTOMATION | FLOW MEASUREMENT | INSTRUMENTATION



-Corporate & Odessa Sales Office-

13409 W. County Rd 132 · Odessa, TX 79765
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-Canyon Sales Office-

700 Hwy. 60 · Canyon, TX 79015
806-655-9367

-Hobbs Sales Office-

905 N. Grimes · Hobbs, NM 88240
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-Tulsa Sales Office-

8278 S. Regency Dr. · Tulsa, OK 74131
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-Deer Park Sales Office-

4904 Railroad Street · Deer Park, TX 77536
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-Houston Sales Office-

5115 Ashbrook Dr. · Houston, TX 77081
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-San Antonio Sales Office-

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Van Zandt Controls Partners with Schneider Electric to Represent Process Instrumentation Line in the Permian and Eagle Ford Basin Regions

- Van Zandt Controls representatives will now bring Schneider Electric EcoStruxure solutions, including the Foxboro line, to their Oil & Gas customers in the region

May 7, 2020 – ODESSA, TX – [Van Zandt Controls](#), the industry leader focused on providing “best in class” automated valves, instrumentation and measurement components, and [Schneider Electric](#), the global specialist in the digital transformation of energy management and automation, today announced a strategic partnership to support Process Instrumentation and SCADA and Telemetry customers in the Permian and Eagle Ford Basin regions.

As Schneider Electric’s newest channel partner, Van Zandt will be the exclusive manufacturers’ representative for their Instrumentation, SCADA, and Telemetry lines for West and South Texas and Southeast New Mexico. This includes the well-known SCADA and Telemetry line of products, including SCADAPack Smart RTU’s, Trio Data Radios, Accutech Wireless Instrumentation, EcoStruxure Geo SCADA Expert SCADA Software, and the complete EcoStruxure Process Instrumentation (Foxboro) portfolio of measurement and instrumentation products.

“Schneider Electric offers an outstanding record of product leadership and our team is honored for the opportunity to represent this premier instrumentation, telemetry and SCADA line,” said Larry Richards, President & CEO of Van Zandt. “By combining these outstanding technical solutions with our unique service-focus team and local inventory, we’re extremely excited about the overall value proposition we can now provide to our rapidly growing customer base.”

Known for their strong presence in the region, the Van Zandt team for Schneider Electric will include over 20 sales professionals across three regional offices to service their customers.

“We are excited to partner with Van Zandt Controls in the Permian and Eagle Ford Basin regions given their reputation for customer service and technical expertise,” said Jon Meerdo, Regional Sales Director, North America Channel Sales Schneider Electric. “Schneider Electric and Van Zandt are now positioned to help our customers meet their short- and long-term goals and, as they navigate the current market challenges, we will be there to support them together.”

For more information, please visit www.vanzandtcontrols.com.

Van Zandt Press Contact

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About Schneider Electric

At Schneider, we believe access to energy and digital is a basic human right. We empower all to make the most of their energy and resources, ensuring Life Is On everywhere, for everyone, at every moment.

We provide energy and automation digital solutions for efficiency and sustainability. We combine world-leading energy technologies, real-time automation, software and services into integrated solutions for Homes, Buildings, Data Centers, Infrastructure and Industries.

We are committed to unleash the infinite possibilities of an open, global, innovative community that is passionate about our Meaningful Purpose, Inclusive and Empowered values.

www.se.com

About Van Zandt Controls, LLC

VanZandt Controls is an industry leader focused on providing “best in class” automated valves, instrumentation, and flow measurement components; headquartered in the heart of the Permian Basin. The company has valve automation, service and distribution centers in Houston, Odessa, Canyon, Deer Park and San Antonio, TX, Hobbs, NM and Tulsa, OK – serving the upstream, midstream and downstream oil and gas industry. Safety is the top priority, and the safety culture is driven home in every aspect of the business.

VanZandt’s investment in people – building the industry’s best technical and service team in this arena – coupled with significant investments in training, inventory, machine shops, assembly and testing facilities, service trucks and service centers close to their customers’ needs has set VanZandt apart from the competition. VanZandt is the fastest growing organization in their niche, with the customer commitment “1st to Quote, 1st to Deliver, coupled with unparalleled Service!”

www.vanzandtcontrols.com

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